



RAISING TRIP SUPPORT

To Know Him &
Make Him Known

Welcome to the Adventure!

Welcome, Future Missionaries!

We are thrilled you're considering or have decided to embark on an incredible journey with Extreme Missionary Adventures (XMA)! You are stepping into an experience that promises to be nothing short of exciting, challenging, and profoundly rewarding.

As you prepare your heart and mind for the mission field, we understand that for some of you, fundraising is a significant part of the process. This packet is designed to be your comprehensive guide, offering a compilation of creative and effective fundraising ideas to help you reach your goals. We believe that with God's grace and your dedication, these resources will equip you to confidently step out in faith.

Each step of this journey, including raising support, is an opportunity for growth and to witness God's faithfulness firsthand. Dive into these ideas, pray over them, and allow them to inspire you as you prepare for the amazing work ahead.

We can't wait to see how God uses you on your Extreme Missionary Adventure!

A handwritten signature in blue ink, appearing to read "Jeff R.", is positioned above the XMA logo.

EXTREME MISSIONARY ADVENTURES

Fundraising Ideas for Your XMA Mission Trip

Embarking on an XMA mission trip is a transformative experience, and we're here to help you navigate the fundraising journey. This guide provides practical steps and creative ideas to help you reach your financial goals. Remember, this isn't just about raising money; it's about inviting others to partner with you in a profound ministry.

Romans 15:24

“When I go to Spain . . . I hope to . . .
have you assist me on my journey there”

– The Apostle Paul

Anchoring in Prayer & Faith

Before you even think about contacts or events, let your daily prayer times be permeated with the sense that you're looking primarily to the Lord to provide your finances. Trusting in God's provision is the foundational step. He knows your needs and desires to equip you for the work He's called you to do.

Here are some scriptures to read as you pray through your needs.



Anchoring in Prayer & Faith

Philippians 4:19 “And my God will meet all your needs according to the riches of his glory in Christ Jesus.”

Psalms 23:1 “The Lord is my shepherd; I shall not want.”

Matthew 6:33 “But seek first his kingdom and his righteousness, and all these things will be given to you as well.”

2 Corinthians 9:8 “And God is able to bless you abundantly, so that in all things at all times, having all that you need, you will abound in every good work.”

Psalms 34:10 “The lions may grow weak and hungry, but those who seek the Lord lack no good thing.”

Isaiah 58:11 “The Lord will guide you always; he will satisfy your needs in a sun-scorched land and will strengthen your frame. You will be like a well-watered garden, like a spring whose waters never fail.”

Philippians 1:5 “Because of your partnership in the gospel from the first day until now,”

Psalms 37:4-5 “Take delight in the Lord, and he will give you the desires of your heart. Commit your way to the Lord; trust in him and he will do this:”

Genesis 22:14 “So Abraham called that place The Lord Will Provide. And to this day it is said, ‘On the mountain of the Lord it will be provided.’”

Psalms 121:2 “My help comes from the Lord, the Maker of heaven and earth.”

Building Your Network & Contact List

Isaiah 58:11

“The Lord will guide you always; he will satisfy your needs in a sun-scorched land and will strengthen your frame. You will be like a well-watered garden, like a spring whose waters never fail.”



Building Your Network & Contact List

Your network is larger than you might think! Begin by prayerfully compiling a comprehensive list of individuals and churches to share your vision and call. Think broadly about who might be interested in supporting your mission.

Ideas for Contacts to Recruit Sponsors:

- **Your Immediate Circles:**

- Your current church missions committee or council.
- The church where you grew up.
- Friends and acquaintances at each of these churches.
- People at your current and former workplaces.

- **Wider Acquaintances:**

- Acquaintances outside your normal church circles (e.g., neighbors, friends from your and your children's recreation activities).
- Alumni from your school (high school, college, etc.).
- Friends involved in other Christian groups and ministries.

- **Family & Extended Networks:**

- Friends and contacts of your parents.
- Relatives (aunts, uncles, cousins, grandparents).
- Christian parents of your friends.
- Your close friends.

- **Local Businesses:**

- Consider approaching small, locally-owned businesses that might be interested in supporting community members engaged in service.

Prioritizing Your Outreach

Genesis 22:14

“So Abraham called that place The Lord Will Provide. And to this day it is said, ‘On the mountain of the Lord it will be provided.’”



Prioritizing Your Outreach

Once you have your comprehensive list, it's time to prioritize. This helps you focus your initial efforts for maximum impact.

Categorize Your List:

Divide your contacts into tiers like your Top 10, Second 10, Third 10, and so on.

The Power of the Top 10:

Historically, your Top 10 donors or sponsors will often provide two-thirds of your financial support. However, remember that you never know who the Lord will use, so don't overlook anyone on your list.

Once you've contacted your initial Top 10 list, with the following steps, repeat the process!

Second 10, Third 10, and Beyond:

After reaching out to your Top 10 and following up, move on to your Second 10, and then continue this process until you reach 100% of your fundraising goal. Persistence and consistency are key!

Crafting Your Appeal & Making the Ask

2 Corinthians 9:8

"And God is able to bless you abundantly, so that in all things at all times, having all that you need, you will abound in every good work."



Crafting Your Appeal & Making the Ask

This is where you bring your vision to life for potential supporters. Get specific about your trip and don't be afraid to ask for significant gifts.

Gather Information: Obtain specific information about your trip objectives from your team leader or the XMA office. This will help you personalize your appeals.

Ask Appropriately: Tailor your request to each individual. Don't be afraid to ask for large gifts of money if you feel it's appropriate for that specific donor.

Determine Contact Methods & Gift Ranges: For each person on your Top 10 list, decide the best way to contact them and what gift range you would like to ask them to consider giving.

POSSIBLE WAYS TO CONTACT DONORS:

Face-to-Face Funding Presentations: The most personal and often most effective method.

Phone Call with Follow-up: A phone call followed by an information letter with a response card and return envelope.

Personalized Fundraising Letter: A well-crafted letter with specific information about your trip and a return envelope, followed up by a phone call if they don't respond in a timely manner. (Sample letters are often provided by XMA to get you started).

Church Presentation: Share your vision with your church congregation during a service or special event.

ACTION STEPS:

Pray and Act: Pray specifically for each person on your Top 10 list, then contact them.

Set Deadlines: Give yourself a deadline to complete your initial outreach to your Top 10.

Follow Up: Consistent follow-up is crucial.

Expanding Your Reach & Continuing the Process

Philippians 4:19

“And my God will meet all your needs according to the riches of his glory in Christ Jesus.”



Expanding Your Reach & Continuing the Process

Once you've contacted your initial list, repeat the process!

Second 10, Third 10, and Beyond:

After reaching out to your Top 10 and following up, move on to your Second 10, and then continue this process until you reach 100% of your fundraising goal. Persistence and consistency are key!



Important Logistics & Donor Relations

Psalm 37:4-5

“Take delight in the Lord, and he will give you the desires of your heart. Commit your way to the Lord; trust in him and he will do this:”



Important Logistics & Donor Relations

Understanding XMA's policies and maintaining strong relationships with your supporters are vital for a successful fundraising journey and beyond.

Tax Deductibility: XMA is a 501(c)(3) non-profit organization. All donations to XMA are tax-deductible as allowed by IRS ruling. It's very important that your name NOT be written on the check anywhere. The donor should make the check payable to XMA, Inc. and attach a note designating it for your trip.

Non-Refundable Donations: Donations cannot be refunded once they are sent to XMA. If, for any reason, you do not go on your trip or you raise more funds than needed, the funds will be transferred to XMA's general fund and used to support their ministry.

Handling Checks: While checks are made out to XMA, Inc., for your record-keeping, it's best if donors give them to you first. This way, you'll know how much support you have, who is supporting you, and can send your thanks promptly. Then, you can mail them to the XMA office.

Stay in Touch: Your financial supporters are also your best prayer warriors. Stay in touch with them before, during, and after your trip. Share updates, prayer requests, and stories from the field. This builds lasting relationships and invites them into the ongoing impact of your mission.

NEW IDEAS FOR DONOR RELATIONS:

Personalized Thank You Notes: Send handwritten thank you notes promptly.

Regular Updates: Send out newsletters, emails, or text updates with photos and stories from your preparation, the trip itself, and your return.

Host a "Debrief" Event: After your trip, consider hosting a casual gathering to share stories, photos, and the impact of the mission with your supporters, then invite them to join you on your next trip!

Creative Fundraising Events & Activities

Matthew 6:33

“But seek first his kingdom and his righteousness, and all these things will be given to you as well.”



Creative Fundraising Events & Activities

Beyond individual asks, consider organizing events that can engage a wider community and raise funds.

Benefit Dinner/Brunch: Host a dinner where you share about your mission trip, show photos/videos, and invite guests to contribute.

Car Wash: A classic and effective way to raise money in your local community.

Bake Sale/Craft Sale: Utilize your talents or organize a group effort to sell homemade goods.

Online Auction/Sale: If you or friends have items to donate, consider an online auction.

“Support a Mile” or “Sponsor a Day”: For physical challenges (like running a marathon) or even just for your trip, invite people to sponsor a “mile” or “day” of your journey.

Partnership with Local Businesses: Some businesses might offer a percentage of sales on a specific day if customers mention your mission trip.

Service Day/Odd Jobs: Offer to do yard work, house cleaning, or other odd jobs for donations.

Social Media: Create compelling posts with visuals, personal stories, and clear calls to action.

Video Appeal: A short, heartfelt video explaining your trip, its purpose, and why you need support can be incredibly powerful for sharing online or personally.



EXTREME MISSIONARY ADVENTURES

XMAONLINE.COM